

CASE STUDY:



MARFIELD PROVIDES THE PERSONAL TOUCH PRESTIGE MAINTENANCE LOOKS FOR IN A PARTNER

Prestige Maintenance USA provides scalable janitorial and facilities maintenance services using environmentally sustainable solutions. When founded in 1976, Prestige's core service was office and commercial cleaning. Since the 1980s, the family-owned and operated company has grown into an industrial and retail cleaning provider with over 3,000 employees offering nationwide coverage.

Through its growth, Prestige has always focused on the values that made them into what they are today. That is to provide visible, measurable results for both customers and employees, and stay dedicated to improving and becoming part of each community where they work.

"Our active involvement and current affiliations show our commitment to providing best practices and world-class service to our clients," shares Rachel Sanchez, CEO. "Just as we do with new clients, when choosing vendors, we look for partners with similar values who show they want to form solid, lasting relationships. Marfield provides that personal touch when you need it and is happy to step in when the specifications change or a problem needs to be resolved.

Delivering with Precision by Blending Technology with Customer Service—Online Stationery Store™ Delivers for All Prestige Brands

Prestige relies on the latest technology to deliver products and services that are tailored to exceed their clients' expectations. They expect the same from their vendors. Marfield's Online-Stationery-Store is the most complete and trusted web to print platform on the market. By blending the use of technology and customer service, Marfield has been reliably delivering printed collateral for the Prestige brand and other branded divisions for more than eight years.

In addition, Marfield shows great responsiveness and flexibility when projects are outside of system specifications. "When we need additional printing services, Marfield is capable of bringing options to the table to solve a problem by finding unique solutions, even if it is something they don't typically do," shares Mary Martin, Vice President of Customer Excellence and Sourcing. Whatever we need, our requests have always been delivered."



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